

## Give suppliers something to smile about.

We know. The amount of work involved in sharing your product design data with suppliers isn't exactly something to smile about. The frustration of generic file-sharing apps that don't understand CAD, PDM or PLM data, the wasted time spent pasting screenshots into slides and documents, the pain of using email attachments where nothing can be traced or connected.

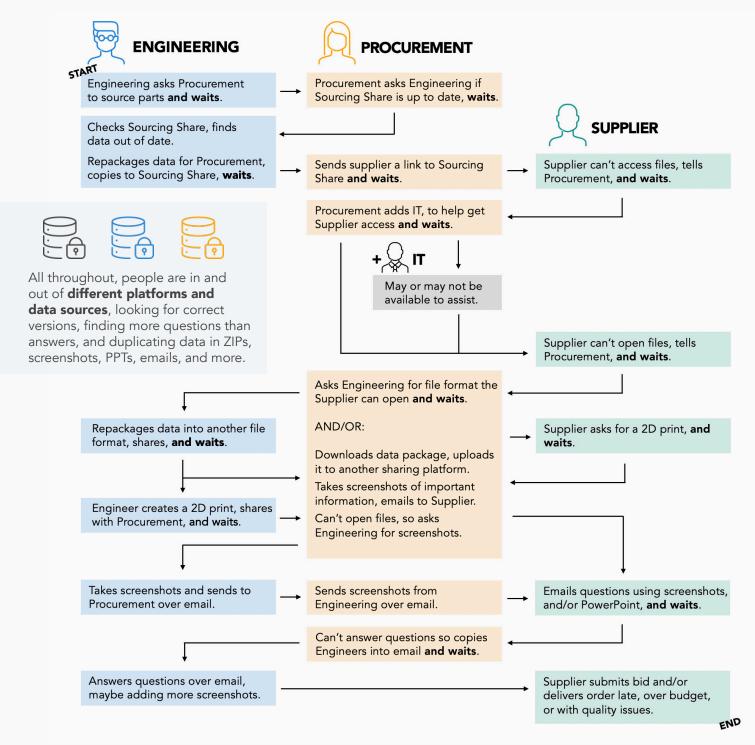
That's why we invented the **publishing and content collaboration platform for manufacturers**. It enables true supplier collaboration for fast, accurate, high-quality sourced parts.

When your internal teams and suppliers can securely access the data they need whenever they need it, use real-time chat and markup to ask questions and get answers, and greatly reduce errors, scrap, and rework along the way, we think you'll agree, that's the kind of collaboration everyone can finally smile about.



## The Problem: Manufacturers are Limited by Technologies not Designed for Supplier Collaboration

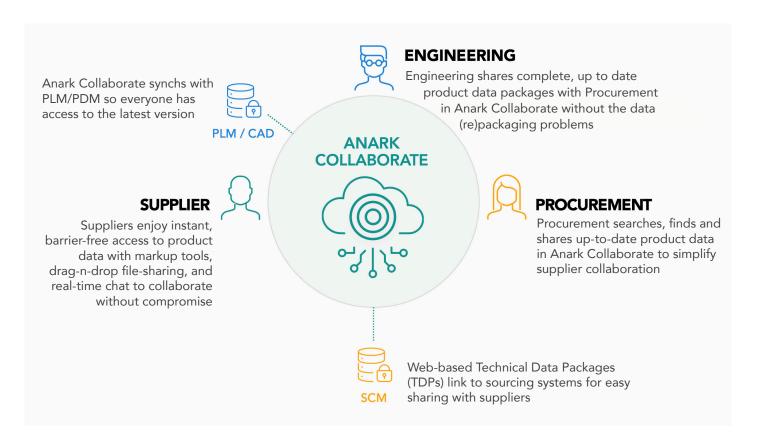
**Supplier collaboration today** is a clunky, costly operation characterized by constant packaging and repackaging of files, problems in sharing and accessing various file formats, finding and checking data in disparate locations, and ongoing delay. A typical workflow includes a maze of emails, phone calls, and chat messages (represented by all the arrows) that get lost in the shuffle:



... then something changes in the engineering design and bigger problems occur.

## The Solution: Connected Supplier Collaboration from Anark

Turn procurement, sourcing, contract manufacturers, and other suppliers into innovation centers with Anark Collaborate, the content collaboration platform purpose-built for manufacturers. In Anark Collaborate, everyone discusses questions, issues and innovative ideas in the context of product data, leaving a traceable record of what works (or what doesn't). Here's how it works:



## What Kind of Business Outcomes Can You Expect?

Anark's publishing and content collaboration platform delivers measurable gains in the form of improved supplier onboarding, time-to-market, supplier performance and quality while reducing errors, scrap and rework. Manufacturers commonly achieve business outcomes like these:

- 50% of engineering time freed up by automating the packaging and sharing of data
- 40% reduction of engineering errors by collaborating in the context of shared technical data
- 90% reduction of supplier interaction time by automating Technical Data Packages (TDPs) publishing
- 30% savings on annual parts fabrication costs by sharing 3D-enabled TDPs vs. 2D models alone

